

## B. BUILD-UP OPTIONS: Start with the basic necessities;

reward yourself with upgrades/options.

- Step 1: The basic necessities
  Key Mobile Station
  Dynamometers
  Accessories
  Software
  Training for 1 person
  Data Trackers for 20 Assessments
- » Step 2: Add Table/Cart for when you travel to industry sites or other clinic locations to provide Functional Capacity Assessments and Prior-to-Hire Assessments. Or, reward yourself as you build your business.
- » Step 3: Add upper extremity Unit as you expand your services and market to physicians who specialize in upper extremity cumulative traumatic disorders, or as you increase your business with industry that has upper extremity focused jobs and resultant workers comp issues.

Step 1



Step 3

